



75 Langley Drive • Lawrenceville, GA 30046-6935  
(tel) 770.822.8720 • (fax) 770.822.8735

September 20, 2017

**AWARD NOTICE**  
**RP006-17**

**Purchase of Body Worn Cameras and Data Management System on a Multi-Year Contract**

Pursuant to the proposals received on April 17, 2017 for proposal RP006-17, Purchase of Body Worn Cameras and Data Management System on an Multi-Year Contract, the proposal has been awarded to Axon Enterprise, Inc. in the amount of \$4,433,109.55. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in cursive script that reads "Holly Cafferata".

Holly Cafferata, CPPB  
Purchasing Manager

HC/lg

Enclosure



RP006-17  
 Purchase of Body Worn Cameras & Data Management System on a Multi-Year Contract  
 Departments of Corrections, Police Services and Sheriff

				Axon Enterprise, Inc. (OS)				Municipal Emergency Services (OS) Option 1: Cloud				Municipal Emergency Services (OS) Option 2: On-Premise				VIEVU, LLC (OS)			
ITEM #	DESCRIPTION	2 PER	APPROX. QTY.	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE
<b>Section A: Month 1</b>																			
1	BWC Solution (Camera itself)	192	96		\$0.00	\$0.00	\$0.00		\$599.00	\$57,504.00	\$115,008.00		\$599.00	\$57,504.00	\$115,008.00		\$599.00	\$0.00	\$57,504.00
2	Mounting Hardware (to mount BWC to uniform)	192	96		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
3	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	192	96		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
4	Docking Station (DEFINE FOR 96 BWCs PURCHASED)	N/A		16	\$1,530.00	\$24,480.00	\$24,480.00	12	\$2,499.00	\$29,988.00	\$29,988.00	12	\$2,499.00	\$29,988.00	\$29,988.00	10	\$0.00	\$0.00	\$0.00
5	Data Storage license per user / per year; unlimited data plan	N/A	96		\$948.00	\$91,008.00	\$91,008.00		\$1,140.00	\$109,440.00	\$109,440.00		\$339.00	\$32,544.00	\$32,544.00		\$780.00	\$74,880.00	\$74,880.00
6	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	3		\$180.00	\$540.00	\$540.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
7	Data Storage license for Supervisors / per year	N/A	20		\$468.00	\$9,360.00	\$9,360.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
8	CAD/RMS Integration per user / per year	N/A	96		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
9	Additional Network Component Costs	N/A	N/A		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$555,917.00	\$555,917.00	\$555,917.00		\$0.00	\$0.00	\$0.00
10	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$18,456.00	\$18,456.00	\$18,456.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section A Total</b>						<b>\$143,844.00</b>	<b>\$143,844.00</b>			<b>\$196,932.00</b>	<b>\$254,436.00</b>			<b>\$675,953.00</b>	<b>\$733,457.00</b>			<b>\$74,880.00</b>	<b>\$132,384.00</b>
<b>Section B: Month 2</b>																			
11	BWC Solution (Camera itself)	158	79		\$0.00	\$0.00	\$0.00		\$599.00	\$47,321.00	\$94,642.00		\$599.00	\$47,321.00	\$94,642.00		\$599.00	\$0.00	\$47,321.00
12	Mounting Hardware (to mount BWC to uniform)	158	79		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
13	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	158	79		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
14	Docking Station (DEFINE FOR 79 BWCs PURCHASED)	N/A		14	\$1,530.00	\$21,420.00	\$21,420.00	10	\$2,499.00	\$24,990.00	\$24,990.00	10	\$2,499.00	\$24,990.00	\$24,990.00	8	\$0.00	\$0.00	\$0.00
15	Data Storage license per user / per year; unlimited data plan	N/A	79		\$869.00	\$68,651.00	\$68,651.00		\$1,140.00	\$90,060.00	\$90,060.00		\$339.00	\$26,781.00	\$26,781.00		\$780.00	\$61,620.00	\$61,620.00
16	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
17	Data Storage license for Supervisors / per year	N/A	16		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
18	CAD/RMS Integration per user / per year	N/A	79		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
19	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$4,772.00	\$4,772.00	\$4,772.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section B Total</b>						<b>\$94,843.00</b>	<b>\$94,843.00</b>			<b>\$162,371.00</b>	<b>\$209,692.00</b>			<b>\$99,092.00</b>	<b>\$146,413.00</b>			<b>\$61,620.00</b>	<b>\$108,941.00</b>
<b>Section C: Month 3</b>																			
20	BWC Solution (Camera itself)	90	45		\$0.00	\$0.00	\$0.00		\$599.00	\$26,955.00	\$53,910.00		\$599.00	\$26,955.00	\$53,910.00		\$599.00	\$0.00	\$26,955.00
21	Mounting Hardware (to mount BWC to uniform)	90	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
22	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	90	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
23	Docking Station (DEFINE FOR 45 BWCs PURCHASED)	N/A		8	\$1,530.00	\$12,240.00	\$12,240.00	6	\$2,499.00	\$14,994.00	\$14,994.00	6	\$2,499.00	\$14,994.00	\$14,994.00	5	\$0.00	\$0.00	\$0.00
24	Data Storage license per user / per year; unlimited data plan	N/A	45		\$790.00	\$35,550.00	\$35,550.00		\$1,140.00	\$51,300.00	\$51,300.00		\$339.00	\$15,255.00	\$15,255.00		\$780.00	\$35,100.00	\$35,100.00
25	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
26	Data Storage license for Supervisors / per year	N/A	9		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
27	CAD/RMS Integration per user / per year	N/A	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
28	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$3,440.00	\$3,440.00	\$3,440.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section C Total</b>						<b>\$51,230.00</b>	<b>\$51,230.00</b>			<b>\$93,249.00</b>	<b>\$120,204.00</b>			<b>\$57,204.00</b>	<b>\$84,159.00</b>			<b>\$35,100.00</b>	<b>\$62,055.00</b>
<b>Section D: Month 4</b>																			
29	BWC Solution (Camera itself)	90	45		\$0.00	\$0.00	\$0.00		\$599.00	\$26,955.00	\$53,910.00		\$599.00	\$26,955.00	\$53,910.00		\$599.00	\$0.00	\$26,955.00
30	Mounting Hardware (to mount BWC to uniform)	90	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
31	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	90	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
32	Docking Station (defaulted to 45 BWCs)	N/A		8	\$1,530.00	\$12,240.00	\$12,240.00	6	\$2,499.00	\$14,994.00	\$14,994.00	6	\$2,499.00	\$14,994.00	\$14,994.00	5	\$0.00	\$0.00	\$0.00

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ITEM #	DESCRIPTION	2 PER	APPROX. QTY.	Axon Enterprise, Inc. (OS)			Municipal Emergency Services (OS) Option 1: Cloud				Municipal Emergency Services (OS) Option 2: On-Premise				VIEVU, LLC (OS)				
				QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE
33	Data Storage license per user / per year; unlimited data plan	N/A	45		\$711.00	\$31,995.00	\$31,995.00		\$1,140.00	\$51,300.00	\$51,300.00		\$339.00	\$15,255.00	\$15,255.00		\$780.00	\$35,100.00	\$35,100.00
34	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		\$135.00	\$2,430.00	\$2,430.00		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
35	Data Storage license for Supervisors / per year	N/A	9		\$351.00	\$3,159.00	\$3,159.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
36	CAD/RMS Integration per user / per year	N/A	45		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
37	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$3,296.00	\$3,296.00	\$3,296.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section D Total</b>						<b>\$53,120.00</b>	<b>\$53,120.00</b>			<b>\$93,249.00</b>	<b>\$120,204.00</b>			<b>\$57,204.00</b>	<b>\$84,159.00</b>			<b>\$35,100.00</b>	<b>\$62,055.00</b>
<b>Section E: Month 5</b>																			
38	BWC Solution (Camera itself)	120	60		\$0.00	\$0.00	\$0.00		\$599.00	\$35,940.00	\$71,880.00		\$599.00	\$35,940.00	\$71,880.00		\$599.00	\$0.00	\$35,940.00
39	Mounting Hardware (to mount BWC to uniform)	120	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
40	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	120	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
41	Docking Station (DEFINE FOR 60 BWCs PURCHASED)	N/A		10	\$1,530.00	\$15,300.00	\$15,300.00	8	\$2,499.00	\$19,992.00	\$19,992.00	8	\$2,499.00	\$19,992.00	\$19,992.00	6	\$0.00	\$0.00	\$0.00
42	Data Storage license per user / per year; unlimited data plan	N/A	60		\$632.00	\$37,920.00	\$37,920.00		\$1,140.00	\$68,400.00	\$68,400.00		\$339.00	\$20,340.00	\$20,340.00		\$780.00	\$46,800.00	\$46,800.00
43	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
44	Data Storage license for Supervisors / per year	N/A	12		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
45	CAD/RMS Integration per user / per year	N/A	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
46	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$3,440.00	\$3,440.00	\$3,440.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section E Total</b>						<b>\$56,660.00</b>	<b>\$56,660.00</b>			<b>\$124,332.00</b>	<b>\$160,272.00</b>			<b>\$76,272.00</b>	<b>\$112,212.00</b>			<b>\$46,800.00</b>	<b>\$82,740.00</b>
<b>Section F: Month 6</b>																			
47	BWC Solution (Camera itself)	160	80		\$0.00	\$0.00	\$0.00		\$599.00	\$47,920.00	\$95,840.00		\$599.00	\$47,920.00	\$95,840.00		\$599.00	\$0.00	\$47,920.00
48	Mounting Hardware (to mount BWC to uniform)	160	80		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
49	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	160	80		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
50	Docking Station (DEFINE FOR 80 BWCs PURCHASED)	N/A		14	\$1,530.00	\$21,420.00	\$21,420.00	10	\$2,499.00	\$24,990.00	\$24,990.00	10	\$2,499.00	\$24,990.00	\$24,990.00	8	\$0.00	\$0.00	\$0.00
51	Data Storage license per user / per year; unlimited data plan	N/A	80		\$553.00	\$44,240.00	\$44,240.00		\$1,140.00	\$91,200.00	\$91,200.00		\$339.00	\$27,120.00	\$27,120.00		\$780.00	\$62,400.00	\$62,400.00
52	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		\$105.00	\$4,725.00	\$4,725.00		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
53	Data Storage license for Supervisors / per year	N/A	16		\$273.00	\$4,368.00	\$4,368.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
54	CAD/RMS Integration per user / per year	N/A	80		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
55	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$3,764.00	\$3,764.00	\$3,764.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section F Total</b>						<b>\$78,517.00</b>	<b>\$78,517.00</b>			<b>\$164,110.00</b>	<b>\$212,030.00</b>			<b>\$100,030.00</b>	<b>\$147,950.00</b>			<b>\$62,400.00</b>	<b>\$110,320.00</b>
<b>Section G: Month 7</b>																			
56	BWC Solution (Camera itself)	240	120		\$0.00	\$0.00	\$0.00		\$599.00	\$71,880.00	\$143,760.00		\$599.00	\$71,880.00	\$143,760.00		\$599.00	\$0.00	\$71,880.00
57	Mounting Hardware (to mount BWC to uniform)	240	120		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
58	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	240	120		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
59	Docking Station (DEFINE FOR 120 BWCs PURCHASED)	N/A		20	\$1,530.00	\$30,600.00	\$30,600.00	15	\$2,499.00	\$37,485.00	\$37,485.00	15	\$2,499.00	\$37,485.00	\$37,485.00	12	\$0.00	\$0.00	\$0.00
60	Data Storage license per user / per year; unlimited data plan	N/A	120		\$474.00	\$56,880.00	\$56,880.00		\$1,140.00	\$136,800.00	\$136,800.00		\$339.00	\$40,680.00	\$40,680.00		\$780.00	\$93,600.00	\$93,600.00
61	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
62	Data Storage license for Supervisors / per year	N/A	24		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
63	CAD/RMS Integration per user / per year	N/A	120		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
64	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$4,160.00	\$4,160.00	\$4,160.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section G Total</b>						<b>\$91,640.00</b>	<b>\$91,640.00</b>			<b>\$246,165.00</b>	<b>\$318,045.00</b>			<b>\$150,045.00</b>	<b>\$221,925.00</b>			<b>\$93,600.00</b>	<b>\$165,480.00</b>
<b>Section H: Month 8</b>																			
65	BWC Solution (Camera itself)	110	55		\$0.00	\$0.00	\$0.00		\$599.00	\$32,945.00	\$65,890.00		\$599.00	\$32,945.00	\$65,890.00		\$599.00	\$0.00	\$32,945.00
66	Mounting Hardware (to mount BWC to uniform)	110	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
67	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	110	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00

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				QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE	QTY.	UNIT PRICE	1 BWC SOLUTION TOTAL PRICE	2 BWC SOLUTION TOTAL PRICE
68	Docking Station (DEFINE FOR 55 BWCs PURCHASED)	N/A		10	\$1,530.00	\$15,300.00	\$15,300.00	7	\$2,499.00	\$17,493.00	\$17,493.00	7	\$2,499.00	\$17,493.00	\$17,493.00	6	\$0.00	\$0.00	\$0.00
69	Data Storage license per user / per year; unlimited data plan	N/A	55		\$395.00	\$21,725.00	\$21,725.00		\$1,140.00	\$62,700.00	\$62,700.00		\$339.00	\$18,645.00	\$18,645.00		\$780.00	\$42,900.00	\$42,900.00
70	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
71	Data Storage license for Supervisors / per year	N/A	11		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
72	CAD/RMS Integration per user / per year	N/A	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
73	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$2,900.00	\$2,900.00	\$2,900.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section H Total</b>						<b>\$39,925.00</b>	<b>\$39,925.00</b>			<b>\$113,138.00</b>	<b>\$146,083.00</b>			<b>\$69,083.00</b>	<b>\$102,028.00</b>			<b>\$42,900.00</b>	<b>\$75,845.00</b>
<b>Section I: Month 9</b>																			
74	BWC Solution (Camera itself)	120	60		\$0.00	\$0.00	\$0.00		\$599.00	\$35,940.00	\$71,880.00		\$599.00	\$35,940.00	\$71,880.00		\$599.00	\$0.00	\$35,940.00
75	Mounting Hardware (to mount BWC to uniform)	120	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
76	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	120	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
77	Docking Station (defaulted to 60 BWCs)	N/A		10	\$1,530.00	\$15,300.00	\$15,300.00	8	\$2,499.00	\$19,992.00	\$19,992.00	8	\$2,499.00	\$19,992.00	\$19,992.00	6	\$0.00	\$0.00	\$0.00
78	Data Storage license per user / per year; unlimited data plan	N/A	60		\$316.00	\$18,960.00	\$18,960.00		\$1,140.00	\$68,400.00	\$68,400.00		\$339.00	\$20,340.00	\$20,340.00		\$780.00	\$46,800.00	\$46,800.00
79	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
80	Data Storage license for Supervisors / per year	N/A	12		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
81	CAD/RMS Integration per user / per year	N/A	60		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
82	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$2,720.00	\$2,720.00	\$2,720.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section I Total</b>						<b>\$36,980.00</b>	<b>\$36,980.00</b>			<b>\$124,332.00</b>	<b>\$160,272.00</b>			<b>\$76,272.00</b>	<b>\$112,212.00</b>			<b>\$46,800.00</b>	<b>\$82,740.00</b>
<b>Section J: Month 10</b>																			
83	BWC Solution (Camera itself)	110	55		\$0.00	\$0.00	\$0.00		\$599.00	\$32,945.00	\$65,890.00		\$599.00	\$32,945.00	\$65,890.00		\$599.00	\$0.00	\$32,945.00
84	Mounting Hardware (to mount BWC to uniform)	110	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
85	Charging cords, USB cables, spare batteries (or any additional hardware costs per BWC)	110	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
86	Docking Station (defaulted to 55 BWCs)	N/A		10	\$1,530.00	\$15,300.00	\$15,300.00	7	\$2,499.00	\$17,493.00	\$17,493.00	7	\$2,499.00	\$17,493.00	\$17,493.00	6	\$0.00	\$0.00	\$0.00
87	Data Storage license per user / per year; unlimited data plan	N/A	55		\$237.00	\$13,035.00	\$13,035.00		\$1,140.00	\$62,700.00	\$62,700.00		\$339.00	\$18,645.00	\$18,645.00		\$780.00	\$42,900.00	\$42,900.00
88	Data Storage license for Administrators / per year (1 time purchase of 3)	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A		N/A	N/A	N/A
89	Data Storage license for Supervisors / per year	N/A	11		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
90	CAD/RMS Integration per user / per year	N/A	55		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
91	Other (any other costs that are applicable to this RFP)	N/A	N/A		\$2,540.00	\$2,540.00	\$2,540.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
<b>Section J Total</b>						<b>\$30,875.00</b>	<b>\$30,875.00</b>			<b>\$113,138.00</b>	<b>\$146,083.00</b>			<b>\$69,083.00</b>	<b>\$102,028.00</b>			<b>\$42,900.00</b>	<b>\$75,845.00</b>
<b>BID TOTAL</b>						<b>\$677,634.00</b>	<b>\$677,634.00</b>			<b>\$1,431,016.00</b>	<b>\$1,847,321.00</b>			<b>\$1,430,238.00</b>	<b>\$1,846,543.00</b>			<b>\$542,100.00</b>	<b>\$958,405.00</b>
<b>COST DIFFERENCE BETWEEN 1 BWC VS. 2 ISSUED PER OFFICER</b>						<b>\$0.00</b>				<b>\$416,305.00</b>				<b>\$416,305.00</b>				<b>\$416,305.00</b>	
					<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>		<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>		
<b>Reoccurring Yearly Cost for Data Management</b>																			
	Data Storage license per user / per year; unlimited data plan		695		\$948.00	\$658,860.00		\$1,140.00	\$792,300.00		\$339.00	\$235,605.00		\$780.00	\$542,100.00				
	CAD/RMS Integration per user / per year		695		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00				
	Data Storage license for Supervisors / per year		140		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00				
	Data Storage license for Administrators / per year (1 time purchase of 3)		3		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00				
	Other (any other costs that are applicable to this RFP)		N/A		\$276.00	\$192,648.00		\$0.00	\$0.00		\$0.00	\$0.00		\$0.00	\$0.00				
<b>TOTAL YEARLY COST FOR DATA MANAGEMENT</b>						<b>\$851,508.00</b>			<b>\$792,300.00</b>		<b>\$235,605.00</b>		<b>\$542,100.00</b>						
	Will Vendor Hold Pricing Firm? Renewal Option 1				Yes			Yes			Yes		Yes				Yes		
	Will Vendor Hold Pricing Firm? Renewal Option 2				Yes			Yes			Yes		Yes				Yes		
	Will Vendor Hold Pricing Firm? Renewal Option 3				Yes			Yes			Yes		Yes				Yes		
	Will Vendor Hold Pricing Firm? Renewal Option 4				Yes			Yes			Yes		Yes				Yes		

Note: CAD/RMS Integration licenses to be provided at no cost as a result of negotiations.

SCORE TABULATION

RP006-17

Purchase of Body Worn Cameras and Data Management System on a Multi-Year Contract

Departments of Corrections, Police Services and Sheriff

			Axon Enterprise, Inc. (OS)	Digital Ally, Inc. (OS)	Federal Signal Corporation (OS)	Group Mobile (OS)	Municipal Emergency Services (OS)	GovDirect, Inc. (OS)	Presidio Networked Solutions, LLC (L)	Utility Associates, Inc. (OC)	VIEVU, LLC (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Public Safety Requirements	50	48.60	30.30	31.39	28.29	39.11	27.86	29.14	31.71	38.56
2	ITS Requirements	30	27.53	17.54	12.14	12.97	18.79	13.59	16.33	16.11	21.31
3	References	5	4.00	1.00	1.00	0.00	2.00	1.00	0.00	2.00	3.00
	<b>SUB-TOTAL</b>	<b>85</b>	<b>80.13</b>	<b>48.84</b>	<b>44.53</b>	<b>41.26</b>	<b>59.9</b>	<b>42.45</b>	<b>45.47</b>	<b>49.82</b>	<b>62.87</b>
4	Wear Test Evaluation	10	7.28				6.13				5.73
	<b>SUB-TOTAL</b>	<b>95</b>	<b>87.41</b>	<b>48.84</b>	<b>44.53</b>	<b>41.26</b>	<b>66.03</b>	<b>42.45</b>	<b>45.47</b>	<b>49.82</b>	<b>68.6</b>
5	Cost	5	5.00				2.20				4.24
	<b>TOTAL</b>	<b>100</b>	<b>92.41</b>	<b>48.84</b>	<b>44.53</b>	<b>41.26</b>	<b>68.23</b>	<b>42.45</b>	<b>45.47</b>	<b>49.82</b>	<b>72.84</b>

**Recommended Vendor:**

Axon Enterprise, Inc.  
 Attn: Alissa McDowell  
 17800 North 85th Street  
 Scottsdale, AZ 85255  
 Phone: 480-905-2038  
 Email: amcdowell@axon.com